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| **VITTHAL BABAR**  **Mobile: 09922325761 (M)** **Email: vitthalbabar@gmail.com** |
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| **OBJECTIVE** |

I would like to see myself learning & growing in a challenging environment and strive hard to prove myself as an asset to the organization.

**PROFESSIONAL EXPERIENCE**

Industry: Financial Components

Company: Royal Twinkle Star Club Limited

Designation: Dy, Manager

Duration: 9 Months (Jul'07-Mar'08)

**JOB PROFILE**

* New Business Development (Club Membership)
* Preparing & Submitting Quotations and Negotiating with customer.
* Preparing and delivering presentations to customers & trainees.
* Regular Meeting with customer and ensuring their satisfaction.
* Co-ordinating with other departments and meeting the committed deadlines.

**ACHIEVEMENTS**

* Daily tracking of Sales and ensuring regular receipt of payment accordingly. (Reduced the Outstanding from 2 Cr. to less than 1 Cr. in 3 months & maintained it).
* Successfully completed 1 Product Development Project and handled 4 new projects.
* 2nd Previous company AXIS Securities & Sales Ltd, Pune Main Branch

previous Functional Area: Demat & Online Trading

previous Role: Operations & Sales

previous Employer: AXIS Securities & Sales Ltd, Pune Main Branch

previous Designation: Sr. Business officer

Vintage: March'08 – Feb 2011

Location: Pune

Sourcing of the DMAT & Online Trading Accounts in the branch.

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| **JOB PROFILE** |

* Handling Capital Market operations at Branch.
* Handling Depository Operations in Branch.
* Leading a team of Sales & Support staff for Online Trading & DMAT accounts.
* Sales of all Banking and Personalized Investment products.
* Handling the customer complaints.
* Building Customer Relationship.
* Achieved Highest Sales for the branch consistently in 2009-10 & 2010-11.

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| **ACHIEVEMENTS** |

Won Certificates of Recognition in performing various Contests

**REFERENCES**

Mrs. Amruta Zagade , Sr. Manager, Axis securities & Sales Ltd

Phone: 9860460770(M) 020-30116320(Off.no) Email: amruta.zagade@axissales.in

**INDUSTRY INFORMATION**

**Current Employer: Icici Bank Ltd**

Current Industry: Banking

Current Functional Area: Retail Branch Banking

Current Role: Operations & Sales

Current Designation: Sr. officer

Vintage: Feb 2012 to Till date

Location: Pune (Aundh)

**JOB PROFILE**

Handling of Business Banking Department with servicing part.

Handling Elite Trade Relationship with corporate Client.

Handling Corporate Finance & Retail personal loan.

Lading team of sales on retail asset.

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| **EDUCATIONAL QUALIFICATION** |

* Completed M.com From pune university on April 2013

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| **LANGUAGES** |

English, Hindi and Marathi

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| **INTERESTS** |

Interest in

Playing Kabbadi, Cricket, Riding Bike & Music

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| **PERSONAL INFORMATION** |

Date of birth : 31 October1987

Marital Status : Single

Correspondence Address : Ranka society , 3rd floor C-Building flat no 13

Pimple Nilakh Pune- 411027

Permanent Address : At/po Belgaon, Tal:Karjat Dist - Ahmednagar

Pin No.- 414401

Declaration:

I confirm that the information provided by me is true to the best of my knowledge and belief.

Place : Pune VITTHAL BABAR

Date :